



Consultant Profile



Contact Details

Alison Sentance MBA BASc

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Career Objective

I want to use my knowledge, skills and experience to assist people to become business leaders, ensuring together we are developing innovative, socio-economic business solutions for future generations.

Current Employment / Board Roles

- Founding Director – Vital Consult
- CEO & Founding Director – ABC Foundation Limited;
- Director – HAKC Enterprises Pty Ltd
- Treasurer – Tom Price Community Arts & Cultural Centre

Strengths

Strategic development, new business start-ups, change management, leadership, business and executive mentoring, multi-stakeholder negotiation and influencing skills, community development, developing and implementing multi-level governance and organisational structures, including policies and procedures, internal financial auditing, contractual management, tender writing, operational budgeting and forecasting, cost benefit analysis, operational auditing, financial and board reporting.

Core Competencies

- Building new businesses from the ground up, managing and leading all aspects to take a client from A to B;
- Provide strategic planning support and mentoring for CEOs, Senior Leaders and Executive Board members
- Developed Strategic Alliance Partnerships with Aboriginal Business to gain contract opportunities
- Strategically developed and implemented a range of Aboriginal education, training and employment programs
- Lead company business restructures due to market and funding changes up to \$20 million turnover
- Provide HR support to operational businesses, assisting in recruitment and policy development for Aboriginal people and people of minority, including organisation and governance development
- Developing and implementing internal Integrated Management Systems (IMS) and L&D Strategies
- Strategically develops, implements and reviews business strategy, grow strategies and change management initiatives for SME's, Aboriginal organisations, government and corporates
- Undertake contract negotiations, tender writing, grant writing, contract and project management
- Developed a Local Content plans and Aboriginal Employment & Training Strategies for the resources industry;
- Assist businesses to become pre-qualified and certified to meet a range of industry standards;
- Undertaking internal financial, governance and organisational auditing to develop and implement improvement plans.

Qualifications and Memberships

Alison holds a Master's in Business Administration (MBA) through the University South Australia and is currently studying a Master's in Professional Accounting. Alison also holds Bachelor of Applied Science, Biodiversity, Environmental and Park Management a double Diploma in Management and Customer Contact.

Vital Consult

Established in 2013, we strive to become global leaders in Indigenous and Community Engagement. Vital Consult became the first B Certified Corporation in Adelaide in August 2014 and as a founding member ensures high standards of ethical, social and environmental performance in all that we offer.

Alison and business partner Helen Slater leads a small team of passionate, focused professionals who are genuine about maximising opportunities for Indigenous people, people of minority or disadvantage, for local community groups and businesses. We pride ourselves on our specialist knowledge and value-based solutions.